

Alltruck Supply And Service Some Of The Largest Independent Merchants In Scotland And Now Offer Our Proven Service And Built For Purpose Vehicles Across The UK.

MERCHANT FLEET SOLUTIONS

DRIVING BUILDERS' MERCHANTS FORWARD.

- RENTAL AND CONTRACT HIRE
- COMMERCIAL VEHICLE SOLUTIONS
- NEW AND USED COMMERCIAL VEHICLE SALES
- FULL REPAIR AND MAINTENANCE CONTRACTS
- NEW FASSI LOADER CRANE SALES
- LOADER CRANE REPAIR AND TESTING

PARTNERSHIP
COMPLIANCE



ALL TRUCK
SCOTLAND'S COMPLETE FLEET PARTNER

WHY SHOULD YOU BE CONSIDERING ALLTRUCK?

We understand the demanding nature of your industry and provide a complete fleet solution designed specifically to service and support the building, timber, civils and drainage merchant industries. Our in-house vehicle build program has been developed over many years to offer our customers a flexible and scalable transport solution with ready to go vehicles for hire and sale from several manufacturers.

You're in good company when you partner with Alltruck, and many of Scotland's leading merchants already do. Here is how we started with a few of our long-standing customers; you may have heard of them.

BEATSONS BUILDING SUPPLIES

– CONTRACT HIRE –

Alltruck started working with Beatsons Building Supplies by providing a repair and maintenance package on a few of their fleets' cranes around 2015. During this period, Beatsons management constantly monitored costs due to the age profile of their fleet and the mix of marques on chassis and cranes. In consultation with Alltruck, some twelve months into the supplier relationship, an agreement was reached to supply thirteen of the Beatsons crane fleet with entirely new vehicles on contract hire, provided with a complete repair and maintenance package. The chassis of choice were MAN TGM fitted with Alltrucks PMH bodies and FASSI F155 Cranes. To allow this transition from purchasing to leasing, Alltruck purchased the "old" Beatsons fleet and disposed of these on behalf of Beatsons. Since 2016, we have replaced this batch of vehicles with new and additional ones in 2019 with Volvo FE Chassis' and FASSI F155 Cranes. We are due to replace a large proportion of these trucks in early 2023; for this to be the third cycle of vehicle replacements for all of their five depots' crane vehicles. Throughout these years, Alltruck has provided Beatsons with a dedicated one-stop-shop service that has allowed the ongoing relationship to continue to grow and work collaboratively, which serves both businesses well.



ST ANDREWS TIMBER AND BUILDING

– CONTRACT HIRE –

Alltruck started out working with St Andrews Timber and Building Supplies by providing advice and a repair and maintenance service to one of their newer crane vehicles. After assisting the business and understanding management's plans for growth, Alltruck provided St Andrews with a complete Contract Hire package for all crane vehicles and Moffett Curtains across their four depots. A mix of DAF and Mercedes-Benz chassis with rear-mounted radio remote FASSI F155A2.22 cranes. Throughout this period of growth for St Andrews, Alltruck has been supporting them with additional vehicles and changes to vehicles throughout this period and has seen the relationship flourish and grow throughout the term.



THE BUILDERS SUPPLY COMPANY LTD (PART OF JOSEPH PARR GROUP)

– CONTRACT HIRE –

Alltruck started working with Builder Supply Co by providing a repair and maintenance service to some of their older crane vehicles in 2017. After an initial consultation with management, it was clear that rising repair and maintenance

costs on their existing fleet of six crane trucks needed to be more sustainable; the aged fleet was proving costly and unreliable. After discussions and some number crunching by Builder Supply Co, they decided to move to a fixed-cost contract hire solution. Alltruck now provides Builder Supply Co with a fleet of Mercedes-Benz Actros trucks with rear-mounted Fassi F155 cranes for both depots. Since the initial trial vehicle, Alltruck has supported management with additional vehicles throughout a sustained period of growth. It recently replaced its first Contract Hire vehicles with new ones earlier in 2022 to continue our excellent working relationship between both businesses.



IBT [INNES BUILDING AND TIMBER]

- COMPLETE VEHICLE SALES -

In 2015 Alltruck were approached by IBT to provide a repair and maintenance service on their loader cranes. Historically IBT had purchased second-hand vehicles and operated them until they were due for replacement. In 2019, due to reliability and rising repair and maintenance costs, IBT purchased their first completely new vehicle from Alltruck. A Volvo FE 6x2 with PMH merchant body and FASSI F155A2.22 crane with Kinshofer grapple attachment. Operating a brand-new truck proved far more reliable and efficient for IBT and also raised IBT's profile with new customers. Over the past three years, IBT has replaced their remaining three vehicles with identical builds, all fully supported by Alltruck. As part of the supply agreement, Alltruck facilitated the disposal of IBT's used trucks to ensure they received the best price for them with minimal disruption to their business. An end-to-end service that many of Alltruck's customers welcome.



HABCO BUILDING SUPPLIES

- OPERATING LEASE/SALE -

Alltruck started working with Habco in 2020. An initial enquiry for the pricing of a used crane vehicle resulted in Alltruck supplying the customer with a completely new vehicle solution. We provided a new DAF with FASSI F155 crane and brick grab from our build program in a matter of weeks. Supplied on an operating lease over a fixed term with an outright purchase price agreed at the point of supply. This has given Habco management the profile they require for vehicle standards while preserving cash flow and offering flexibility to ensure they have the time and finances to invest in their business. Alltruck supplied a second vehicle in 2021 on identical terms, a solution that works well for both companies.



McNAIRS BUILDER MERCHANTS

- CRANE SALES AND MAINTENANCE -

Alltruck has provided McNairs with a repair, maintenance and testing service on their lorry-mounted cranes since 2016. McNairs have historically used a mixture of Atlas and Palfinger rear mounted grabs with high seats. After ongoing discussion and building a working relationship with McNairs management, they purchased their first FASSI F155A2.22 crane and grab in 2019. Since then, they have replaced more than half of their fleet with radio remote control FASSI Cranes. As part of the supply agreement, Alltruck provides McNairs with an ongoing loader crane service package tailored to industry standard intervals and annual testing.



ABOUT OUR CRANE DIVISION ALLTRUCK FASSI CRANES DESIGNED FOR YOUR INDUSTRY

All truck cranes are proud to be the main dealer for Fassi cranes across Scotland. One of the world's largest loader crane manufacturers which is testament to our organization and highly skilled team of fully accredited crane engineers. Supplying the full range of light to medium and heavy duty Fassi cranes from our facility in Grangemouth, we work closely with independent operators, national businesses and main heavy commercial dealers on providing an end-to-end crane solution that they can count on.



LOADER CRANE REPAIR AND MAINTENANCE

Alltruck Crane Repairs and sales specialise in the servicing, repair and maintenance of all makes of lorry mounted cranes. Our facility is based in Grangemouth with a well-equipped and staffed workshop to ensure that we can offer you the most complete after-sale care for your lorry mounted crane that until now hasn't been available anywhere on this scale in Scotland.

We are the largest crane lorry service partner in Scotland and main dealer for Fassi loader cranes, offering a full dealer service to the lorry loader industry throughout the country. Fully independent we provide a complete one stop shop with crane sales, servicing, parts, testing and bespoke body building for the crane lorry market.

Our highly trained and competent engineers are hugely experienced in a wide range of crane types from manufacturers Fassi, PM, Atlas, Hiab, Palfinger and Effer, guaranteeing that no matter what crane type you have, your crane is in safe hands with Alltruck. Our engineers are all ALLMI certified and are also enrolled in the Fassi training academy, a well-structured training and coaching academy promoting excellence amongst its independent crane installers.



THE MERCHANTS CHOICE OF CRANES GET IN TOUCH FOR A DEMO

Our highly specified merchant cranes are fitted with Fassi "e-dynamic" packages and the market leading Kinshofer brick stack grapple - scissor grab attachment.



26T GVW WITH REAR MOUNTED FASSI F155A.2.22



18T GVW WITH REAR AND FRONT MOUNTED FASSI F110B.1.22

SIGN UP FOR OUR MERCHANT STOCK ALERTS ONLINE.

2016–2019 Trucks in Stock and throughout 2023.
GO TO: WWW.ALLTRUCK.CO.UK/MERCHANTS

A PARTNERSHIP APPROACH TO EVERYTHING THAT WE DO.

- Contract Hire and Leasing
- One Payment has it Covered.
- Fixed Cost Rental and Maintenance Packages.
- Inspections, Repairs and Testing.
- A Flexible Approach to Working Together.
- Onsite and Out of Hours Support.
- Loan Vehicles to Minimize Downtime.
- Peace of Mind. 24/7 365 Days Nationwide Assistance.
- Scotland's Largest Mobile Fleet Support.

GET IN TOUCH
01324 374 311

ALLTRUCK

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Alltruck Group, Carronrange Park, Skinflats, Falkirk, FK28NH
www.alltruck.co.uk • sales@alltruck.co.uk • 01324 374 311